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Government of India
Ministry of Micro, Small and Medium Enterprises (MSME)
Office of the Development Commissioner (MSME)
(NB & AC Division)


7th Floor, "A" Wing
Nirman Bhawan, New Delhi - 108
Dated 18th January 2008

Subject: Minutes of the third meeting of the National Board for Micro, Small and Medium Enterprises (NBMSME) held on 13th December 2007 (Thursday), New Delhi

A copy of the minutes of the third meeting of the National Board for Micro, Small and Medium Enterprises (NBMSME) held on 13th December, 2007 (Thursday), at Vigyan Bhavan, Hall No. 4, (first floor) New Delhi is enclosed.

It is requested that discrepancy, if any, in the minutes may please be intimated to us in a fortnight's time.

Encl.: a/a



(Sanjeev Kaushal)
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To

1. All the Members, NBMSME
2. Chairman KVIC/Chairman Coir Board/CMD NSIC
3. Special invitees: (i) Shri M. Raman, DG, DGS&D, Department of Commerce, Government of India, New Delhi;
(ii) Shri Pankaj Gupta, President, Industries Association of Uttarakhand, &
(iii) Shri A. Shanmugavelayuthan, President, Tamil Nadu Small and Tiny Industries Association, 10, GST Road, Guindy, Chennai- 32.
4. **SS&FA/EA/JS(PK)/JS(SKP)/JS&ADC/ADC(Admn.)/ADC&EA/IA(SMA)/AIA /AEA / JDCs**

Minutes of the 3rd meeting of the National Board for Micro, Small & Medium Enterprises (NBMSMEs) held on 13th December, 2007 (Thursday) at 11:00 AM in Hall No. 4, Vigyan Bhawan, New Delhi

The Third Meeting of the National Board for Micro, Small and Medium Enterprises (NBMSMEs) was held in the Hall No. 4, Vigyan Bhawan, New Delhi on 13th December 2007. The list of participants is at **Annexure 'A-1'**.

2. In his inaugural remarks, the Minister (MSME) welcomed the participants on the occasion of the Third Meeting of the NBMSMEs. He referred to the earlier two meetings of the Board which considered important issues relating to the development of the MSME such as Credit Availability and Preferential Procurement Policy. He stated that the agenda for the third meeting relates to the marketing efforts of NSIC, on the suggestion made by some of the members. He emphasized that this is an important issue on which the MSMEs experience difficulties and therefore, there is a need for some assistance from the Central as well as State Governments in marketing. He referred to the several steps taken by the NSIC which include setting up of new units, financial and marketing assistance, facilities of export, etc. He also referred to the modifications made in the earlier schemes of NSIC leading to their simplification. The Minister added that as a result of the efforts of the NSIC there has been manifold increase in the services rendered by the Corporation.

3. The Minister also referred to the sickness in the micro and small enterprises which, he stated, is a serious matter. He added that on the request of the Ministry of MSME, the RBI has constituted a Working Group under the Chairmanship of Chairman and Managing Director of PNB for rehabilitation of sick units. Following this, the Secretary (MSME) has written to as many as 40 MSME Associations to look into it, and to identify at least 100 sick units where the sickness is mainly due to problem relating to credit. The Minister expressed surprise that only seven associations, four of which are members of this Board, have exhibited interest in the matter. The Minister accordingly requested the

Member Associations for sending their comments based on factual position so that the matter could be taken up seriously. Concluding the speech, the Minister requested the Members that if any of their units had any problem, it might send the matter for the consideration of the Ministry.

4. The Member Secretary briefed the Members that the minutes of the second meeting of the NBMSME held on 18 September 2007 were forwarded to the Members by Speed Post and also sent by email. He added that since no amendments were suggested by the members, the minutes might be treated as confirmed.

5: Mr. Joginder Kumar, President, Federation of Tiny & Small Industries (FOTSI), however, stated vociferously that in the second meeting of the Board, the minutes of the first meeting were not confirmed. He added that during the second meeting also, he had raised the issue that members have a right to speak on the confirmation of the minutes of the previous meeting and that he had written a letter about it, the contents of which should have been included in the minutes of the meeting.

6. On the request of Member Secretary, JS&ADC responded that the minutes of the second meeting of the NBMSME were faithfully recorded on the basis of the discussions held in the meeting. He added that comments of Shri Joginder Kumar were not with regard to the minutes of the meeting, but were on certain other points. He added that in one of his letters, Shri Joginder Kumar had referred to the point that in the 1st meeting of the NBMSME while referring to the 'priority sector lending for SMEs' of RBI and the 'package for stepping up credit to SMEs', the word 'Micro' is missing and should have been included. He added that since this issue pertained to the first meeting of the NBMSME and not the second, it could not have figured in the minutes of the second meeting of the NBMSME. Furthermore, since the RBI policy and the package announced by FM in the Parliament do not include the word 'Micro' and refer only to SMEs, it

would not have been proper to add this word before policies announced by the RBI or the Finance Minister himself. He further clarified that at the time of announcement of the policy by RBI or the package by FM, the phrase 'Micro Enterprises' did not even exist in the legal lexicon.

7. On the request of Mr. Joginder Kumar, Minister of MSME decided that the matter would be taken up with the Ministry of Finance and RBI to include the word 'Micro' before the term SME in their policies. In conclusion, the Member Secretary announced that minutes of the second meeting of the NBMSMEs are confirmed subject to the insertion of the word 'Micro' wherever possible.

8. The Member Secretary briefly explained the follow-up action with regard to the Procurement Preference Policy. He stated that all purchasing agencies in the Ministries/Departments had been consulted and based on their views a note for the Cabinet Note was under preparation. The Member Secretary referred to the recommendation made in the first meeting of the Board about SIDBI and stated that the matter is with the Finance Ministry.

9. Mr. Sudarshan Sareen, President, All India Confederation of Small & Micro Industries Associations (AICOSMIA) stated that the follow up action and implementation is very slow. For example, he stated that the Procurement Preference Policy has been in the air for nearly a decade but the final decision in the matter is still eluding. As regards SIDBI, he was of the view that the matter should be taken up with SIDBI in right earnest so that SIDBI opens its branches all over the country.

10. Secretary, MSME intervened to say that Ministry of Finance has been approached so that the SIDBI is empowered to function like a bank and that the matter is with the Finance Ministry.

11. Mr. De. Ramakrishnan, President, Industrial and Financial Reconstruction Association for Small and Tiny Enterprises (IFRASTE) stated that the Report of the Committee of the Finance Ministry on SIDBI and its banking functions should be sent to the members of the NBMSME also for their views.
12. Mr. Devidayal was of the view that a copy of the Report, submitted by the Committee constituted by the Ministry of Finance, should be made available to the members since the Committee was created because of the Ministry of MSME. He was also of the view that the salient features of the Cabinet Note which the Member Secretary had referred about Procurement Preference Policy should be made available to the members of the Board. To this, Member Secretary replied that the details of the Cabinet Note being secret cannot be divulged.
13. Mr. Dipankar Mukherjee representing CITU stated that, from the position explained, it is clear that some action is being taken. However, he added that instead of the detailed Cabinet Note, there should be no objection to the salient features being intimated to the Members. As regards the issue relating to SIDBI he was of the view that a copy of the report submitted by the Committee about the restructuring of SIDBI could be made available to the members, who could take up the matter independently with the authorities concerned in their own way.
14. Mr. R. M. Malla, CMD, SIDBI briefly explained the objective with which SIDBI was created in 1990. He added that SIDBI started as an apex financial institute not to compete with the financial institutions, banks, but to complement them. He added that there are as many as 60,000 branches of commercial banks and another 15000 branches of regional rural banks across the country and it may not be possible for SIDBI to function like them. He went on to say that the Finance Ministry has constituted a Committee which has submitted its Report to the Finance Ministry. He further added that SIDBI has also submitted its comments and the Ministry is looking into the matter and something could be

forthcoming within 2-3 months. Director, Financial Sector, Ministry of Finance informed that her Ministry is looking into the matter seriously and a final decision in the matter should be available within a month or so, which in all probability will be positive.

15. Mr. H.P. Kumar, CMD, NSIC made a power point presentation about the marketing efforts of NSIC (**hard copy of the presentation enclosed**). He dwelt at length about the marketing efforts by NSIC including Consortia Tender Marketing Scheme, Exhibition, Buyers and Sellers meet, assistance to MSEs for Export, raw material distribution, NSIC's Central Marketing Office in Delhi functioning as nodal centre and the Single Point Registration Scheme. He also explained in detail the benefits which accrue to the MSE units as a result of these schemes. With regard to the raw material distribution, he stated that NSIC distributes basic raw material like aluminum, copper and iron and steel at a competitive rates to the MSEs by tying up with bulk raw material manufacturers. He further stated that iron and steel is distributed after its allocation from Ministry of Steel and the distribution of iron and steel is given to NSIC only where the state corporations are not distributing the material. Outlining the issues, which require attention, CMD added that NSIC needs to be nominated by Ministry of Steel as the second agency for distribution of iron and steel also in the States where state corporations are distributing the material. Many MSEs in plastic industries require raw material like HDPE, LLDPE and some MSEs need bitumen as raw material for which they are facing difficulties in procurement. NSIC has been approaching GAIL for HDPE and LLDPE and IOL for Bitumen for appointing NSIC as an agency for distribution of the raw materials, he added.

16. Mr. Sudarshan Sareen, President, All India Confederation of Small & Micro Industries Associations (AICOSMIA) stated that marketing has an impact on the survival of MSMEs. He stressed on the requirement of publicity and holding of exhibitions to enable the MSMEs to market their products. He propagated the idea of floating an allocation of at least Rs.500 crore for marketing. He added

that while welcoming the initiatives on skill development taken up by the Ministry of MSME and the Planning Commission, without support for marketing, goods produced by the MSMEs cannot be sold. Adding further, Mr. Sareen stated that under the single point registration scheme, multiple inspections by other agencies should not be allowed. He added that inspection reports sometime take up to a year and that NSIC should develop its own system of inspections rather than depend on others. He further added that MSME Associations should be assisted by NSIC for organizing exhibitions, assisting TV programmes, domestic seminars, publicity, etc.

17. Er. S. Rajagopal, President, Federation of Associations of Small Industries of India (FASII) appreciated the seating arrangement made for the meeting. He added that State Governments through their State Industrial Development Corporations and District Industries Centres also assist MSMEs in marketing. He added that NSIC should coordinate with the State Governments to avoid duplication of efforts. He further added that renewal of registration with NSIC should be automatic. He rued the fact that the efforts at consortia building by NSIC have not been publicized. He also added that under the promotional schemes of NSIC for participation in exhibitions, recovery of rent from MSMEs should be 30 per cent instead of the current charge of 70 per cent. Regarding raw material distribution, he added that many State Governments are not functioning properly and that NSIC should set up its depots. With reference to supply of raw materials like HDPE, LLDPE and Bitumen to MSMEs, the Government should give directions to appoint NSIC as approved agency for distribution of the same wherever required, he added.

18. Mr. MCR Shetty, President, Karnataka Small Scale Industries Association (KASSIA) stated that NSIC should set up offices or agencies through the joint venture route in such countries where after bilateral agreements, MoUs have been signed by India. He also added that NSIC should organize domestic exhibitions to enable the MSEs to exhibit their products all over the country. This

organization should cover the products of the particular State as well as the products of other States. He added that this will give a boost to inter-state trade as well.

19. Mr. Ashwini Mahendro, representative of Indian Industries Association (IIA) wondered whether NSIC would be able to intervene in State Government purchases and activities.

20. Mr. A. Shanmugavelayuthan, President, Tamil Nadu Small and Tiny Industries Association (TANSTIA) appreciated the good work done by NSIC but added that publicity of its activities is required. He added that Directorate of Industries/Development Institutes have enough space and their regular help should be taken up by NSIC. He added that consortia marketing is very difficult for Government purchases, because different States have different rates of taxation. He emphasized the concept of enabling NSIC to work as an agency like the Small Business Administration of US for Government purchases and export marketing of products like the Tirpur Banyan, Sivakasi Fireworks/matches, etc. He emphasized that standardization is required for export purposes and that NSIC should have a tie up with large PSUs like HINDALCO, NALCO, etc., and should establish service godowns in each State Headquarter to try to distribute the raw material at affordable rates to the MSMEs.

21. Ms. K. Rama Devi, President, Association of Lady Entrepreneurs of Andhra Pradesh (ALEAP) stated that with increasing globalization, individual enterprises also need to be capable and efficient. She added that parameters for quality also need to be established by enterprises. According to her, like credit rating marketing also needs to be rated. She added that lack of such rating affects the credibility of NSIC also. She cited the case of one particular enterprise engaged in food processing of Dalda mixed with Vanaspati as having spoiled credibility of the entire sector. She emphasized that Associations also need to make efforts to participate in the endeavour and to utilize the benefits

provided by the Ministry of MSME through its schemes like Reimbursement for ISO Certification, Subsidy for Patents, etc. She added that NSIC should play a role in developing a brand image for MSMEs, like KVIC. She advocated the constitution of a marketing development fund for promoting marketing. She added that under the marketing development assistance for participation in international trade fairs, due publicity and benefits should be given to enterprises. She rued the fact that reimbursement under the scheme is received very late, taking six months or so. Secretary, MSME intervened to say that he has now taken a decision that the tickets for participation would be provided to the enterprises in advance. Ms. Rama Devi said that the decision would be welcome since presently even service charges for the tickets purchased are being deducted from the enterprises. She welcomed the concept of business incubators and advocated the adoption of model on jutes, gem processing, garments, etc., which ALEAP is also operating.

22. Mr. P. Selvam, Secretary, Small Scale Industry, Govt. of Tamil Nadu expressed regrets for the inability of the Minister of Tamil Nadu to participate in the meeting and requested that the letter addressed to Minister of MSME could be taken as a part of the proceedings in which he has mentioned five points covering the Single Point Registration Scheme, Consortia and Tender Marketing, Exhibition and Buyer-Seller Meet, Setting up of Central Marketing Office and Raw Material Distribution (**copy of the letter enclosed**). Mr. Selvam added that NSIC cannot play an effective role in marketing because of its lesser number of branches. On the contrary, he said that the presence of the State Government is much more and that the State Government can play a far more effective role in marketing. He expressed the support of the Government of Tamil Nadu for organizing Buyer-Seller Meets adding that the subsidy for participation for Micro Enterprises should be higher – 50 per cent to the extent of 70 per cent as compared to the others. While welcoming consortia marketing, he added that in many places opportunity is not offered to the States to bid in central tenders. To conclude, he added that NSIC should not try to monopolize its activities and that

the Ministry of MSME should empower the State Government to provide better marketing facilities to MSMEs.

23. Ms. Revathi Venkataraman, Secretary, Association of Women Entrepreneurs of Karnataka (AWAKE) stated that while larger levels of assistance in marketing are required, currently no information is received by the Associations on national tenders. She also added that no discount is given on quotations currently and that no support is provided for organization of exhibitions by Associations. She added that AWAKE is a pioneer in operating business incubators. She desired to know whether NSIC could assist in the establishment of business incubators and tool rooms.

24. Mr. Sushil Kumar Gupta, President, Laghu Udyog Bharti (LUB) emphasized the requirement of demand mapping with a view to ascertaining the products that would be required the most in the coming three years or so. He added that traditional marketing of existing products would not be enough and that NSIC should collect data regarding this subject. He added that NSIC should also support aggrieved units in case of lack of payment or delays. He emphasized the requirement of factoring services to check the delay in payment to MSEs. He also cited that the possibility of payment on inspection by other enterprises for MSEs. He cited the decrees in the graph of iron and steel related activities of NSIC. He emphasized that since SAIL does not manufacture raw material for MSEs, enabling NSIC by the Ministry of Steel would not be of much help.

25. Mr. G.P. Dalmia, President, Jharkhand Small and Tiny Industries Association was of the view that NSIC and MSEs have to act in tandem with each other. He cited several problems being faced by Micro and Small Enterprises in speeding up the delayed payments from larger enterprises and even Government run agencies. He emphasized the requirement of enabling NSIC to pursue these cases after decrees are obtained from courts. He added

that the MSEFCs and the Act would be ineffective against checking delayed payments. He cited that the Directors of Industries of State Governments who head the MSEFCs should also be directed to justify the delays in taking decisions. He stated that a sub-committee should be formed by the NBMSME to discuss these issues relating to delayed payments and that a meeting of that sub-committee could be held shortly. He cited an example of the Ministry of HRD where for a tender worth Rs.40-50 crore, the minimum turnover of Rs.250 crore was fixed – a pre-qualification which even NSIC could not fulfill. He added that Mafatlals got the work allocation and this action of the Ministry of HRD tantamounts to reservation for large enterprises. He challenged the claim of the Minister of Tamil Nadu made in the second meeting of the NBMSME where he had stated that there is a representative of the Industries Department in the Purchase Committee of every Department/Agency of Tamil Nadu Government. He added that even if there is a provision, nobody goes to attend that meeting in Tamil Nadu. He referred to a particular case of purchases by the Tamil Nadu Electricity Board where for the non-availability of BIS copy, the bid was rejected of a micro enterprise. Mr. Dalmia added that the registration fee of Rs.5,000/- is very high and that it needs to be reduced under the SPRS. He advocated the need for the announcement of a new One Time Settlement (OTS) for MSEs under the impending Budget. He expressed his reservation about the advocacy of forming of limited companies as the recommended norm for MSEs, owing to the fact that the moment this happens the applicability of Fringe Benefit Tax (FBT)/Minimum Alternative Tax (MAT) commences, putting the MSEs on the same level of taxation as large corporations like RIL. He stated that either the taxes should be lowered for the MSEs so corporatised or its insistence should be withdrawn.

26. Dr. R.S. Goswami, President, MP Laghu Udyog Sangh thanked the Hon'ble Minister for creating a congenial atmosphere in the meeting hall. He expressed the view that there is something lacking in the single point registration scheme. This is, he said, is exhibited by the fact that while there are over one

crore units, only 11000 are registered. He was, therefore, of the view that a different registration scheme is needed, in the absence of which lakhs of units are being deprived of the assistance which is available to the registered units. He said that there should be two types of registration, one for those who want to participate in Government tenders and the other for private purchases by enabling them to file their bids electronically. He added that formalities for registration under SRRS should be reduced. He added that in Madhya Pradesh only 2000 units are registered, whereas only 700 have been assisted, leading to the conclusion for a particular product only 4-5 units are assisted. In view of this, he advocated overhaul of the policy. He averred that while free tenders are advocated for MSEs, everywhere digital signatures are now asked for, for which each MSE spends up to Rs.20,000/-. He advocated that NSIC could provide one digital signature for all MSMEs. He also proposed the drafting of a single generic condition tender which could be adopted by all procurement agencies. He added that 15 per cent price preference is almost non-existent in practice. It would be better if some other incentives are worked out for MSMEs. He also said that more thought should be devoted as to what benefits could be given to industries located in Districts. On consortia marketing, Dr. Goswami observed that only six or eight consortia have been formed all over the country, which, according to him, indicates just a nexus of five or six people. He spoke against such a scheme and proposed alternative incentives. On the availability of coal, he alleged that a mafia is not allowing the MSEs to avail the facilities and that NSIC should take a lead in the matter.

27. Mr. B.L. Agarwala, Director, FINER stated that the priority lending and other banks related schemes are not working and are just existing in name. He advocated their linkages with SIDBI for credit guarantee. On the availability of raw material, Mr. Agarwala stated that there are no depots of NSIC in the North-East and added that no service is provided in the North-Eastern States.

28. Mr. Pankaj Gupta, President, Industries Association of Uttaranchal was of the view that the NSIC is ineffective in Uttarakhand. There are several complaints regarding single points registration, particularly about its lack of transparency. Its approach is neither professional nor transparent. He expressed the view that the incubator scheme, if implemented in whole state, can work wonders. He further suggested that information regarding government tenders should be freely available. He added that even the website of NSIC has to be subscribed to obtain information on tenders. He added that by the poor reach of NSIC scheme, we are debarring the MSEs for participation in Government purchases. As regards tenders by foreign countries, he was of the view that some conditions should be imposed that the foreign country gives something back to the country, may be in the form of technology transfer or some part of their contracts regarding production given to MSMEs. This, he said, will help the MSMEs immensely.

29. Mr. Joginder Kumar, President, Federation of Tiny & Small Industries (FOTSI) emphasized that there should be state level monthly exhibitions in different states so that MSMEs are able to sell their products. The space and infrastructure available with MSME-DIs may be made use for this purpose. He was further of the view that the share which is due to the SMEs will be available only when the provisions of the Act are provided with legal teeth. He added that at present the quota allocation of iron and steel is given by Ministry of Steel to different state corporations enabling them a substantial rebate. If the NSIC gets the quota allocation in line with the state corporations, it would be able to get the rebate accordingly and thereby shall be in a position to supply the raw material to MSEs at cheaper rate.

30. Mr. Rakshpal Abrol, President, Bombay Small Scale Industries Association stated that the SPRS of the NSIC should be re-structured to make it more attractive for the MSEs, more so when only 11000 out of 1.28 crore units are registered under it. Regarding registration, he said in Maharashtra, there are

two Railways, in addition to Naval Dockyards, Ordinance factories, etc. None of them has, however, recognizes NSIC's registration. As for the presence of NSIC in the State of Maharashtra, he stated, that they had organized five exhibitions along with MSME-DI and NSIC was not present in any one of them.

31. Ms. Kiran Bora, North East Women Entrepreneurs Association (NEWEA), Assam suggested that NSIC should also do something for the women entrepreneurs and that it should also assist the MSEs engaged in the food processing units in getting FPO licence. She added that NSIC has only one office in Guwahati which is not very effective. It should, therefore, get more offices established which would benefit the entire NE region.

32. Responding to the suggestions made by various Members, Mr. H.P. Kumar, CMD, NSIC stated that the difficulties about Single Point Registration have been taken up with the DGS&D. He added that DGS&D has allowed seven technical centres of NSIC for such a verification. He added that registration with NSIC involves assessment of capacity and quality besides financial assessment of the unit based on its performance for the previous three years which is not the criteria based in the filing of EM with the DIC (earlier registration). He added that the matter will be further discussed with DGS&D. He informed the Members that the documentation in renewal system has been made simple and the time-frame in disposal is strictly adhered to. He assured that adequate information will be given to the Associations about tenders. As regards distribution of raw material, NSIC itself is trying on its own so that more and more raw material is brought in its fold. He went on to say that while the profit is not the only motive of the NSIC, the NSIC has to earn its expenses. The NSIC will explore the possibility of establishing more offices abroad, although they had to close their Dubai office recently. He added that in state tender there is no restriction. NSIC will request the State Governments for giving information about their tenders which could be passed on to the MSE units. While reiterating that officials of NSIC are going from industry to industry persuading them to opt for registration. He promised to

look into the various suggestions of the Members and to make the working of NSIC more effective and meaningful.

33. In her speech Dr. Syeda Hameed, Vice Chairperson complimented the Minister for organizing the meetings of the NBMSME meticulously and with effective participation of its members. She added that the Planning Commission is committed to the development and promotion of Micro and Small Enterprises and for achievement of its targeted inclusive growth through the Micro and Small Enterprises. She emphasized her personal support for the sector also. She added that the draft chapter on the MSME sector in the XI Plan document, which, she said, would be considered by the National Development Council on the 19th, has been approved by her personally and would reflect commitment of the Planning Commission towards the sector. She informed the members that there should consider her as their representative in the Planning Commission.

34. The Minister, UP Government, in his address informed the meeting that under PMRY loan has been distributed to 27963 persons (up to Nov 2007) as against a target of 51500 which, he said, is a landmark. He expressed happiness that the Min. of MSME has approved 58 proposals for cluster and expressed the hope that the 79 proposals which are pending would also be cleared early. He further informed that all efforts are being made to implement the MSMED Act 2006 in the state and facilitation council has been constituted which has since disposed of 51 cases. On behalf of the Govt. of Uttar Pradesh, he assured the meeting that the State Government will fully cooperate with the Govt. of India for development of the small industries.

35. The Secretary, MSME in his concluding remarks stated that 'information' is very important. While lauding the efforts of NSIC, he regretted that there is no TV channel for publicity on the schemes. The importance of micro industries will come up only when such a facility is available. He gave an account of various measures undertaken by the Ministry for the development of MSME sector. He

particularly referred to the Skill Development Mission chaired by the Prime Minister himself with an avowed objective of taking the skilled force from 5% to 50% at the end of the XI Plan. He said that the development of micro industries is the only possible way to reduce several imbalances. He added that the Ministry of MSME is trying to increase the sale of products of micro industries and have given practical suggestions to the State Governments. He said that for domestic marketing, an increased participation of Associations is very important. He highlighted the role of Associations and the State Governments with regard to registration. He added that through Cluster Development Scheme, the Ministry is trying to see that there is at least one cluster in every district. Sounded a note of optimism, he said that the next century will perhaps be known as Indian century. He added that the Ministry of MSME is making Herculean efforts to ensure that every loan of less than Rs.5 lakh is provided to Micro and Small Enterprises without any collateral. He stated that he has addressed all the Chief Secretaries of State Governments to provide space in marketing yards/mandis where the MSE products could be sold by micro enterprises on a monthly rotation basis. The State Government could provide space of 10 x 10 for each enterprise, where the Association could also take a lead. He added that in an international marketing, quantity and quality both are required to be emphasized for which consortia formation could be useful. He stated that the merger of the Prime Minister's Rozgar Yjana and Rural Employment Generation Programme has been approved by the Planning Commission with a view to higher coverage of poor people and rationalization of subsidy between the two widely divergent programmes.

36. Concluding the meeting, the Chairman thanked all the members for their free and frank views expressed during the meeting. He stated that the MSME sector is entering the new year with a lot of hope and aspiration in view of the observations of the Prime Minister's announcement regarding its promotion. He highlighted the employment generation potential of the MSMEs by terming that MSMEs are the Gayatri Mantra for generation of employment. He also

highlighted the fact that the growth rate of Micro and Small Enterprises has been consistently higher than the overall growth rate of the manufacturing sector. He added that with the assistance of the members of the National Board of MSME, this growth rate needs to be pushed even higher. He added that the MSME sector is weak as far as the field of publicity is concerned. Citing an example, he referred to the credit guarantee scheme and emphasized that this excellent scheme, which assists women, entrepreneurs from the disadvantaged sections of the society, is not well publicized and that even now assistance of collateral free lending up to Rs.5 lakh is not being achieved. He exhorted the RBI to reiterate its directions for collateral-free lending up to Rs.5 lakh and to publicize its directions through the Banks. To make the Procurement Preference Policy of the Government successful, he advised the DGS&D to have a meeting with CMD, NSIC to iron out any differences and to remove the difficulties in the smooth operation. He expressed the hope that SIDBI would soon get its mandate from the Ministry of Finance to intensify its operations. Referring to the views expressed by the Minister from UP, he emphasized that he is given due directions to look after the interest of Micro and Small Enterprises located in UP, like other States of the country and that the Government of UP could avail the benefits offered to it by the Ministry of MSME in the promotion and development of MSMEs located in the State.

The meeting ended with thanks to all present.

LIST OF PARTICIPANTS

No.	Name, designation and address
1.	Shri Mahabir Prasad, Hon'ble Minister of MSME, GoI, Udyog Bhawan, New Delhi
2.	Dr. Syeda Hameed, Member, Planning Commission, Yojana Bhawan, New Delhi
3.	Shri C. D. R. Yadav, Minister of State of Industries, State (UP), Lucknow
4.	Shri Pradyut Bordoloi, Minister of Industries & Commerce, Govt. of Assam
5.	Dr. Chandrapal, Secretary (MSME), Ministry of MSME, GoI, Udyog Bhawan, New Delhi
6.	Shri P. Selvam, Secretary (Small Industries), Government of Tamil Nadu
7.	Shri R. Gopalan, Additional Secretary, M/o Commerce & Industry, GoI, New Delhi
8.	Shri G. G. Saxena, Resident Commissioner, Andaman & Nicobar Island Administration, New Delhi
9.	Shri K. S. Thakur, Deputy Resident Commissioner, Andaman & Nicobar Island Administration, New Delhi
10.	Shri M. Raman, DG, DGS&D, Department of Commerce, GoI, New Delhi
11.	Shri Surjit Lal, DDG, DGS&D, Department of Commerce, GoI, New Delhi
12.	Shri Mukul Singhal, Joint Secretary (Revenue), M/o Finance, GoI, North Block, New Delhi
13.	Shri K. M. Gupta, Director, M/o Labour, GoI, New Delhi
14.	Shri S. S. Acharya, Executive Director, NABARD, Mumbai
15.	Shri P. V. Ramachandran, DGM, NABARD, Mumbai
16.	Ms. Sukriti Likhi, Director, Department of Financial Services, M/o Finance, GoI, New Delhi
17.	Shri A. N. Singh, Additional Director, Directorate of Industries, UP
18.	Shri, R. M. Malla, CMD, SIDBI, 15, Ashok Marg, Lucknow.
19.	Shri H. L. Srivastava, AGM, SIDBI, New Delhi
20.	Ms. Prabhuta Vyas, Sr. Vice President, Indian Banks Association, Mumbai
21.	Shri Kamala Rajan, General Manager, Reserve Bank of India (RBI), New Delhi
22.	Shri Ravi Shankar Prasad, Assistant General Manager, Reserve Bank of India (RBI), New Delhi
23.	Shri R. Gandhi, Reserve Bank of India
24.	Ms. Sarita Nagpal, DDG, Confederation of Indian Industries (CII)
25.	Ms. K. Rama Devi, President, Association of Lady Entrepreneurs of Andhra Pradesh, (ALEAP), H.NO.8-2-677/B/1. Road No.12. 3rd Right, Beside Banjara Castle, Banjara Hills, Hyderabad-500034
26.	Ms. Revathi Venkataraman, Secretary, Association of Women Entrepreneurs of Karnataka (AWAKE), No-B-76, behind KSSIDC Office, Industrial Estate, Rajajinagar, Bangalore -44
27.	Ms. Kiron Bora, North East Women Entrepreneurs Association (NEWEA), Red Cross Road, Sibsagar, Assam-785640

48.	Shri G.P. Dalmia, President, Jharkhand Small and Tiny Industries Association, Shaheed Ashram Road, Baidyanath, Deoghar, Jharkhand - 814112
47.	Shri Joginder Kumar, President, Federation of Tiny & Small Industries, B-189, Industrial Estate, Ludhiana (Punjab)
46.	Shri Sudarshan Sareen, President, All India Confederation of small & micro industries associations (AICOSMIA), DCM building, 11th floor, 16, Barakhamba Road, New Delhi-110001
45.	Shri M.C.R. Shetty, President, Karnataka Small Scale Industries Association (KASSIA), 2/106, 17th Cross, Magadi Chord Road, Vijayanagar, Bangalore-560040
44.	Shri Raksh Pal Abrol, President, Bombay Small Scale Industries Assn, Madhu Compound, 2nd Floor, Sonawala Cross Road No.2, Goregaon (E), Mumbai-400063
43.	Dr. R. S. Goswami, President, Madhya Pradesh Laghu Udyog Sangh, E-2/30, Mahavir Nagar, Bhopal-462023
42.	Shri A.P.M. Abdul Rahim, President, Kerala State Small Industries Association, (KSSIA), Veekay Towers, 2nd floor, Beerankunju Road, Cochin-682018
41.	Shri Damodar Ananor, Kerala State Small Industries Association, Veekay Towers, 2nd floor, Beerankunju Road, Cochin-682018
40.	Shri Ashwini Mahendro, Indian Industries Association, IIA Bhavan, Vibhuti Khand, Phase-II, Near A.pna Bazar, Gomti Nagar, Lucknow - 226010
39.	Shri DE. Ramakrishnan, President, Industrial and Financial Reconstruction Association for Small and Tiny Enterprises (IF-RASTE), Paramount Gardens, Arcot Road, Saligramam, Chennai-600 093
38.	Shri S. Rajagopal, President, Federation of Small Industries of India (FASII), Laghu Udyog Kuteer, 23/B/2, Guru Govind Singh Marg, New Rohak Road, New Delhi - 110005
37.	Shri B. L. Agarwala, Director, FINER, Shahid Dilip Chakraverty path (Behind Ice factory), R.G. Barniah Road, Guwahati-781005
36.	Shri Sushil Kumar Gupta, National President, Laghu Udyog Bharti (LUB), IE/11, Swami Ram Tirath Nagar, Jhandewalan Extn., New Delhi-110055, Tel: 011-23625064
35.	Shri Devi Dayal, IAS (Retd.), B-192A, Sector-44, Noida (UP)
34.	Shri Dipankar Mukherjee, Ex-MP, Centre of Indian Trade Union, Central Office B T Ranadive Bhawan, 13-A Rouse Avenue, New Delhi - 110 001
33.	Shri Pankaj Gupta, (Special Invitee), President, Industries Association of Uttarakhnad, Uttaranchal
32.	Shri A. Shanmugavelayuthan, (Special Invitee), President, Tamil Nadu Small and Tiny Industries Association, 10, GST Road, Guindy, Chennai-32.
31.	MoMSME, GoI, Nirman Bhawan, New Delhi
30.	Shri H.P. Kumar, Chairman & Managing Director, NSIC Bhawan, Okhla Industrial Area, New Delhi
29.	Shri Pravir Kumar, Joint Secretary (MSME), Udyog Bhawan, New Delhi
28.	Shri Sesh Kumar Pulipaka, Joint Secretary (MSME), Udyog Bhawan, New Delhi

49.	Shri R. K. Manchanda, Economic Adviser,), Ministry of MSME, Gol, Udyog Bhawan, New Delhi
50.	Shri Rajat Bansal, Director (MSME), Udyog Bhawan, New Delhi ,
51.	Shri Rajpal, Director (MSME), Udyog Bhawan, New Delhi
52.	Shri S. K. Sinha, Director, NSIC Bhawan, Okhla Industrial Area, New Delhi
53.	Shri Anil K. Mohan, GM, NSIC Bhawan, Okhla Industrial Area, New Delhi
54.	Shri Sunil Tyagi, Manager, NSIC Bhawan, Okhla Industrial Area, New Delhi
55.	Shri R. R. Sharma, , NSIC Bhawan, Okhla Industrial Area, New Delhi
56.	Shri K. S. Ludu, Additional Development Commissioner (Planning), Office of the Development Commissioner (MSME), Ministry of MSME, Government of India
57.	Shri P. K. Padhy, Additional Development Commissioner & Economic Adviser, Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
58.	Shri Snajeev Kaushal, Joint Secretary & Additional Development Commissioner, Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
59.	Shri S. M. Ahuja, Industrial Advisor, Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
60.	Shri Praveen Mahto, Additional Economic Adviser, Office of the Development Commissioner (MSME), Ministry of MSME, Government of India New Delhi,
61.	Shri C. K. Viswanathan, AIA, Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
62.	Shri Ravi Parmar, Joint Development Commissioner (MSME), Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
63.	Shri D. P. Singh, Director (Chemical), Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
64.	Shri B. N. Singh, Director (NB&AC), Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
65.	Shri Suresh Yadendra, Director, MSME-DI Okhla, New Delhi.
66.	Dr. O.P.Mehta,Dy.Director (NB&AC), Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
67.	Shri C.P.Singh, Asstt. Director (NB&AC), Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
68.	Shri T.B.Saini, Asstt. Director (NB&AC), Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi
69.	Shri D.S.Tomer, Asstt. Director (NB&AC), Office of the Development Commissioner (MSME), Ministry of MSME, Government of India, New Delhi

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राष्ट्रीय लघु उद्योग निगम के विपणन प्रयास

राष्ट्रीय लघु उद्योग निगम, सूक्ष्म एवं लघु उद्यमों के लिए एक सहायक के रूप में कार्य करता है:

1. एकल बिन्दु पंजीकरण स्कीम ।
2. कंसोर्शिया एवं टेण्डर मार्केटिंग स्कीम ।
3. प्रदर्शनियां तथा क्रेता-विक्रेता बैठकें ।

Marketing Efforts of NSIC

NSIC acts as a facilitator for Marketing Support to MSEs.

Marketing Efforts of NSIC

1. Single Point Registration Scheme.
2. Consortia and Tender Marketing Scheme.
3. Exhibitions and Buyers Sellers Meet.

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4. निर्यात में सहायता ।
5. कच्चे माल का वितरण ।
6. एक नोडल केन्द्र के रूप में एनएसआईसी का दिल्ली में सेंट्रल मार्केटिंग ऑफिस ।

4. Assistance to MSEs for Exports.
5. Raw Material Distribution.
6. NSIC's Central Marketing Office in Delhi – a Nodal Centre.

2

सरकारी खरीद कार्यक्रम के अंतर्गत राष्ट्रीय लघु उद्योग निगम की
एकल बिन्दु पंजीकरण स्कीम

1. यह स्कीम मई, 1976 में लागू की गई थी। इस स्कीम के अंतर्गत पंजीकरण के लिए डीजीएस एण्ड डी ने राष्ट्रीय लघु उद्योग निगम को एजेंसी के रूप में नियुक्त किया।
2. इस योजना का उद्देश्य विभिन्न सरकारी विभागों से अलग अलग पंजीकरण कराने से बचना है।

Single Point Registration Scheme of NSIC under
Government Stores Purchase Programme

1. Introduced in May 1976. DGS&D appointed NSIC as agency for registration under this Scheme.
2. Avoid multiplicity of registrations with various Government Departments.

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3. इस स्कीम में पंजीकृत उद्यमों को डीजीएस एण्ड डी से पंजीकृत होने के समान ही समझा गया है अब उन्हें डीजीएस एण्ड डी से अलग पंजीकरण नहीं कराना होगा।

4. गुणवत्ता एवं मानक, उत्पादन की मात्रा तथा वित्तीय क्षमता के अनुसार यूनिटों का क्षमता मूल्यांकन किया जाता है।

3. At par with those registered with DGS&D and no separate registration with DGS&D.

4. Capacity assessment of the units in terms of its quality and standards, volume of production and financial capability

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इस योजना से मिलने वाली सुविधाएं

1. इन्हें टेण्डर सेट निःशुल्क मिलते हैं।
2. पंजीकृत यूनिटों को बयाना जमा राशि के भुगतान से छूट मिलती है।
3. जिस आर्थिक सीमा तक यूनिट एनएसआईसी में पंजीकृत है, उस सीमा तक उसे प्रतिभूति जमा राशि में छूट मिलती है

Benefits of the Scheme

1. Issue of tenders free of cost.
2. Exemption from payment of Earnest Money Deposit.
3. Waiver of Security Deposit up to the Monetary Limit for which the unit is registered with NSIC.

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4. बड़े स्तर के उद्यमों के कोटेशनों के मुकाबले 15% की प्राइज प्रीफरेंस।

5. पंजीकृत सूक्ष्म एवं लघु उद्यमों द्वारा डीजीएस 2005-06 2006-07
एण्ड डी को आपूर्ति किए गए सामानों का मूल्य **933** करोड़ **1479** करोड़

4. Price preference upto 15% over the quotations of the large scale industries.

5. Value of supplies made by 2005-06 2006-07
Regd. MSEs to DGS&D **933Cr.** **1479 Cr.**

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II. Consortia and Tender Marketing

1. NSIC submits bids on behalf of MSEs against the tenders of Government Depths/PSUs.
2. Orders are farmed out to MSEs for execution.
3. Raw Material assistance is granted to such units.

II. कंसोर्टिया एवं टेंडर मार्केटिंग

1. एनएसआईसी, सरकारी विभागों एवं सार्वजनिक क्षेत्र के टेंडरों के लिए सूक्ष्म एवं लघु उद्यमों की ओर से अपना टेंडर प्रस्तुत करता है।
2. प्राप्त आर्डरों का निष्पादन करने के लिए सूक्ष्म एवं लघु उद्यमों को विनवित किया जाता है।
3. इसमें ऐसी शर्तों को कब्ज माना की सहायता दी जाती है।

Issues requiring attention

- a) Some PSUs and Govt. depts. not extending the benefits to MSEs.
- b) Provisions are not mandatory.
- c) In the draft policy for Procurement Preference under the MSMED Act 2006 the issue has been considered. Early finalization and notification of the rules will be helpful.

ध्यान आकर्षण हेतु मुद्दे

- क) कुछ सार्वजनिक क्षेत्र के उद्यम तथा सरकारी विभाग सूक्ष्म एवं लघु उद्यमों को लाभ प्रदान नहीं कर रहे हैं।
- ख) प्रावधानों की वैधानिक अनिवार्यता नहीं है।
- ग) सूक्ष्म, लघु एवं मध्यम उद्यम विकास अधिनियम, 2006 के अंतर्गत कय सं प्राथमिकता के विषय को सम्मिलित किया गया है। इससे संबंधित नियमावली जारी होने से समस्या का निदान हो जाएगा।

4. सूक्ष्म एवं लघु उद्यमी सप्लायरों को भुगतान कराने के लिए एनएसआईसी द्वारा बिल प्रस्तुत किये जाते हैं।

5. बिलों के भुगतान से पूर्व सप्लायर्स को 70 % तक अग्रिम भुगतान किया जा सकता है।

4. Bills are realised by NSIC for payment to supplier MSEs.

5. Part payment upto 70% is made to supplier MSEs before realisation of bills.

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ध्यान आकर्षण हेतु मुद्दे

1. कुछ सरकारी विभागों/पीएसयू द्वारा जारी उनके टेण्डरों में यह लिखा रहता है कि केवल विनिर्माता ही अपने टेण्डर प्रस्तुत करें और खरीददारों द्वारा एनएसआईसी को विनिर्माता नहीं माना जाता है।

2. कई बार न्यूनतम टर्नओवर की शर्त होने की वजह से एमएसई टेण्डरों में भाग नहीं ले पाते।

3. क्रय में प्राथमिकता संबंधी नियमावली जारी होने से इस समस्या का निदान हो जाएगा।

Issues requiring attention

1. Some of the Depfts / PSUs stipulate in their tenders that only manufacturers should submit the tenders and NSIC is not treated as manufacturer by the buyers.

2. Minimum turnover criteria sometimes debars MSEs from participation in tenders.

3. These issues can be taken care of in the policy of procurement preference.

III. प्रदर्शनियां एवं क्रेता-विक्रेता बैठकें करना

1. सूक्ष्म एवं लघु उद्यमों की सक्षमताओं को प्रदर्शित करना।
2. मार्केट के अवसरों की जानकारी।
3. सरकारी विभागों/पीएसयू तथा सूक्ष्म एवं लघु उद्यमों के बीच क्रेता-विक्रेता बैठकों का आयोजन।

III. Exhibitions & Buyer Seller Meets

1. To showcase the competencies of Micro and Small Enterprises.
2. Awareness about market opportunities.
3. Buyer Seller Meets organised between Govt. Deptts./ PSUs and MSEs.

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4. खरीद की शर्तों, क्रेताओं के गुणवत्ता मानकों के बारे में सूक्ष्म एवं लघु उद्यमों के ज्ञान को बढ़ाना।

5. सरकारी विभागों/पीएसयू की जरूरतों को पूरा करने के लिए सूक्ष्म एवं लघु उद्यमों का वेंडर विकास करना

4. To enrich MSEs knowledge regarding terms and conditions of purchase, quality standards etc. of the buyer.

5. Vendor development of Micro and Small Enterprises for Govt. Deptts. / PSUs.

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IV. निर्यात हेतु एमएसई की मदद करना

1. एनएसआईसी, एमएसईज के अंतर्राष्ट्रीय प्रदर्शनियों में भाग लेने के लिए व्यवस्थाएं करता है।
2. निर्यात कारोबारों का पता लगाने, उनके लिए नए-नए आयाम ढूढ़ने तथा निर्यात को बढ़ाने के लिए निर्यात मार्केटिंग के अवसर प्रदान करना।
3. सूक्ष्म एवं लघु उद्यमों की उनकी बिजनेस सामर्थ्यों को बढ़ाने के लिए अंतर्राष्ट्रीय व्यवहारों से परिचित कराना।

IV. Assistance to MSEs for Exports

1. NSIC arranges participation of MSEs in International Exhibitions.
2. Export Marketing opportunities in order to identify, explore, enhance export business.
3. Exposure to international practices to enhance their business potential.

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4. सरकारी दिशा-निर्देशों के अनुसार सूक्ष्म एवं लघु उद्यमों को निम्नलिखित सहायताएं प्रदान करना:

1. स्टाल के किराए में 60% तक की छूट।
2. किराए में 75% तक की छूट - अधिकतम 40,000 रु. तक।
3. रु. 15,000/- तक के लिए माल भाड़े की प्रतिपूर्ति करना।
(यह सब सहायता 1.25 लाख रुपये से अधिक नहीं होगी)

4. Assistance provided to MSEs as per Govt. Guidelines

1. Upto 60% concession on stall rental.
2. Upto 75% reimbursement in fare upto Rs.40,000/-.
3. Freight reimbursement upto Rs.15,000/-
(Total Assistance not to exceed Rs.1.25 lac)

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पिछले वर्षों में आयोजित प्रदर्शनियां एवं क्रेता-विक्रेता बैठकें
Number of Exhibitions & Buyer Seller Meets

	2005-06	2006-07
आयोजित प्रदर्शनियों/क्रेता-विक्रेता बैठकें Exhibitions & Buyer Seller Meets organised	23	35
राष्ट्रीय स्तर पर प्रदर्शनियों में भाग लिया Exhibitions Participated (National)	36	42
अंतर्राष्ट्रीय स्तर पर प्रदर्शनियों में भाग लिया Exhibitions Participated (International)	4	9

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V. सेन्ट्रल मार्केटिंग ऑफिस

1. डीजीएस एण्ड डी के दिल्ली स्थित कार्यालय में एक सेन्ट्रल मार्केटिंग ऑफिस बनाया गया है।
2. यह सीएमओ कार्यालय, सरकारी खरीद/टेंडरों/ रेट कन्ट्रैक्टों आदि से संबंधित सूचना प्रदान करके सूक्ष्म एवं लघु उद्यमों को उनके मार्केटिंग प्रयासों में मदद करता है।
3. केन्द्र तथा राज्य स्तर पर खरीददारों और इनके द्वारा खरीद की जाने वाली वस्तुओं की कीमतों तथा सप्लायरों अर्थात् एमएसई का डाटाबेस तैयार करता है और उसका रख रखाव करता है।

V. Central Marketing Office

1. A Central Marketing Office (CMO) established in the office of DGS&D in Delhi.
2. CMO to help the MSEs in their marketing efforts by way of providing information pertaining to government purchase / tenders / rate contracts etc.
3. Creation and maintenance of Database of Buyers at the Centre and State Level, the items being purchased along with the price and the suppliers (MSEs).

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4. सीएमओ कार्यालय, डीजीएस एण्ड डी के साथ लाइज़न रखता है तथा डीजीएस एण्ड डी की सभी खरीदों से संबंधित सूचनाओं की जानकारी देता है।

5. 1 अप्रैल, 2007 से लगभग 1451 करोड़ रुपये मूल्य के 4500 टेण्डर एक्सम एवं लघु उद्यमों को भेजे गए।

4. CMO works in liaison with DGS&D and shares the information pertaining to all purchases by DGS&D.

5. Around 4500 nos. of tenders apprx. value of Rs.1451 Cr sent to MSEs since 1st April 2007

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VI. कच्चा माल वितरित करना

1. एनएसआईसी सस्ती दरों पर सूक्ष्म एवं लघु उद्यमों को अल्यूमिनियम, कॉपर, लोहा व इस्पात जैसे मूल कच्चे माल का वितरण करता है।
2. कच्चे माल के बड़े विनिर्माताओं के साथ टाई-अप किए गए हैं।
3. लोहा व इस्पात का वितरण संयुक्त प्लान्ट समिति के अंतर्गत इस्पात मंत्रालय से इसके आर्बटन के बाद किया जाता है। इसके द्वारा लौहे व इस्पात का वितरण केवल उन्नत राज्यों में किया जाता है जहां राज्य निगम माल का वितरण नहीं कर रहे हैं।

VI. Raw Material Distribution

1. NSIC distributes basic raw material like Aluminum, Copper and Iron & Steel, at competitive rates to MSEs.
2. Tie ups with bulk Raw Material Manufactures.
3. Iron & Steel is distributed after its allocation from Ministry of Steel under Joint Plant Committee. The distribution of Iron & Steel is done only in the states where the State Corporations are not distributing the material.

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Issues requiring attention

1. NSIC Needs to be nominated by Ministry of Steel as the second agency for distribution of Iron & steel in states where the State Corporations are distributing the material.

ध्यान आकर्षण हेतु मुद्दे

1. उक्त राज्यों में जहाँ राज्य के निम्न इस माल का वितरण कर रहे हैं, जोड़े व इत्यादि के वितरण के लिए एनएसआईसी को दूसरी एजेंसी के रूप में नामित किया जाने का अग्रिम किया गया है।

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4. पिछले 3 वर्षों में वितरित किए गए कच्चे माल का धारा: During the last three years distribution of Raw Material:

Value in Crore

कुल कच्चा माल वितरण	2005-06	2006-07	2007-08 (upto Nov.07)
Total Raw Material Distribution	1466	2026	1441

2. प्लास्टिक उद्योगों में लगे बहुत से सूक्ष्म एवं लघु उद्यमों को एचडीपीआई, एलएलडीपीई जैसे कच्चे माल की आवश्यकता होती है एवं कुछ सूक्ष्म एवं लघु उद्यमों को कच्चे माल के रूप में बिटुमैन की आवश्यकता पड़ती है, लेकिन वे इसकी खरीद करने में कठिनाइयों का सामना कर रहे हैं। राष्ट्रीय लघु उद्योग निगम ने एचडीपीई व एलएलडीपीई के लिए गैस अथॉरिटी ऑफ इंडिया लिमिटेड से तथा बिटुमैन के लिए इंडियन ऑयल कॉर्पोरेशन से एनएसआईसी को वितरक बनाने हेतु अनुरोध किया गया है।

2. Many MSEs in plastic industries require raw materials like HDPE, LLDPE and some MSEs need Bitumen as the raw material but they are facing difficulties in its procurement. NSIC has been pursuing with Gas Authority of India Ltd. for HDPE and LDPE and Indian Oil Corporation for Bitumen for appointing NSIC as an agency for distribution of their material.